

IAHU Board Meeting
Meeting Minutes
June 11th, 2019

Called to Order	The June 11 th , 2019 Board meeting of the Iowa Association of Health Underwriters was called to order by President Elam at 3:35 PM. The meeting was held at the Gateway Hotel, Ames, Iowa prior to the 2019 IAHU Symposium
Members Present --	Lindsay, Schreder, Elam, Hitchcock, Meek-Anderson, West, Schroeder, Strouse, Jedlicka, Mueller
Members Absent --	Thams, Evans
Guest --	Laura Bade – Diversified Management Services Krissy Stoll – 2019 Board Member
Secretary/Treasurer Report – Bob Lindsay	Motion by Jedlicka/Seconded by Meek-Anderson to approve the May Board Meeting minutes. Motion Passed Motion by Jedlicka/Seconded by Meek-Anderson to approve the May Financial Report. Motion passed. Question: How do the financials look taking into consideration the annual symposium? The largest expense will be the charges from the Gateway Hotel. It is impossible to project the total profitability without those numbers but I am comfortable that we will be in a good position.
President Elect’s Report/Symposium James West	Detailed discussion of the various events associated with the Symposium. Times of the events and the individual Board Member responsibilities. Discussion of speakers and their introductions. Additional planning comments from Laura Bade on individual responsibilities and events.
Past President’s Report - Thams	No Report
Programs/Education - Scott Schroeder	The Committee met yesterday and had a good discussion. (Notes from that meeting are attached) The bulk of the meeting was a discussion of programs and meeting locations trying to have more activity in Western Iowa. Interested in any program feedback that Board Members receive during the symposium. A copy of the updated program calendar is attached.
Member Services	No Report

Joe Evans

At Large Reports

Western Iowa Discussion of the importance of nominating someone for the Insurance Hall
Karey Meek-Anderson of Fame.

Eastern Iowa No Report
Rick Jedlicka

Central Iowa/HUPAC Discussion on who the new HUPAC Chair will be next year. The number of
Lynn Schreder HUPAC Contributors is down one member from last month. Down to 33
HUPAC contributors. Discussion of how IAHU compares to the other NAHU
regions in HUPAC Contributions and contributors.

Corporate Sponsors We were very successful in the number and dollar amounts from Corporate
Cassandra Mueller Sponsors. Preliminary discussion of the makeup of sponsorships for next
year and promoting this year's golf outing. The importance of setting the
sponsorship levels early so this corresponds with sponsorship budget years.
The Annual sponsorship model is very popular with our sponsors. Planning
for the Holiday Event.

Communications There was good attendance at Capitol Conference this year. It is the feeling
Tracy Hitchcock that during the 2020 election cycle, there will be a lot of emphasis on
Medicare for All. Chair Hitchcock will be attending a meeting of the
Partnership for America's Healthcare Future. The PAHCF is an association
and it appears that they are working to stop Medicare for All. One of the
Symposium break-out sessions deals with this issue.

Government Relations Discussion of meetings with Representatives at Capitol Conference. Who
Marcie Strouse the attendees were able to meet and which Representative didn't extent
time for a meeting. We / the Association does have an excellent reputation
with members of congress. It should be noted that our Lobbyists did an
excellent job this year. There is a symposium session where both a
Republican and Democrat will offer their various views. Probably to include
discussion of the recent PBM bill.

President's Report No Report
Mike Elam

Old Business No Old Business

New Business No New Business

Meeting adjourned Meeting was adjourned at 5:04 PM

Iowa Association of Health Underwriters
2019 Calendar of Events

Monthly Programs	Date and Time	Location	Speaker	CEs Offered
JANUARY				
Board Meeting	Tuesday, January 8, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: None			N/A	N/A
FEBRUARY				
NAHU Program:	TBD	Webinar	Janet Trautwein	N/A
Insurance Day on the Hill	TBD	Capitol Hill Des Moines	N/A	N/A
Board Meeting	Tuesday, February 12, 2019 3:00pm-4:30pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
NAHU Capitol Conference	Monday - Wednesday February 25 - 27, 2019	Washington DC	Various	N/A
Program: How to Maximum your Membership/Ethics	Thursday, February 21, 2019 9:00 - 10:30 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Tracy Hitchcock Lynn Schreder	1
MARCH				
Day on the Hill	Tuesday, March 5, 2019 10:00 am - 2:30 pm	Iowa Capitol Building	N/A	N/A
Board Meeting	Tuesday, March 12, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: IID - LTDMM Plans, H.S.A. Expansion, State Continuation	Wednesday, March 20, 2019 9:00 - 11:00 am	Ladd Library 3750 Williams Blvd SW Cedar Rapids, Iowa	Doug Ommen & Andria Siep	2
Program: IID - LTDMM Plans, H.S.A. Expansion, State Continuation	Thursday, March 21, 2019 9:00 - 11:00 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Doug Ommen & Andria Siep	2
APRIL				
Board Meeting	Tuesday, April 9, 2019 3:00pm-4:30pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: Delta Dental /Base QSE - HRA's	Wednesday, April 17, 2018 9:00 - 11:00 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	TBD	2
MAY				
Board Meeting	Tuesday, May 14, 2019 3:00pm-4:30pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A

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Program: Longterm Care Partnership	Wednesday, May, 15, 2019 8:30 am - 12:30 pm	Carlson Skogman Realty 1110 Dina Court Suite B Hiawatha, Iowa 52233	Rhonda Vry-Bills	4
Program: Longterm Care Partnership	Thursday, May 16, 2019 9:00 am - 11:00 pm	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Karey Meek-Anderson	4
JUNE				
Board Meeting	Tuesday, June 3, 2019 3:00 - 4:30 pm	Gateway Hotel Ames, Iowa	N/A	N/A
Program: IAHU Symposium	Wednesday & Thursday June 12-13, 2019	Gateway Hotel Ames, Iowa	Various	8
NAHU Program:	TBD	Webinar		N/A
NAHU Annual Convention	TBD	TBD	Various	N/A
JULY				
Board Meeting	Tuesday, July 9, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: Medicare Cost Plans/Group Health Care Strategies	Thursday, July 18, 2019 Time 9:00 - 11:00 am	Group Benefits, Ltd 12006 Ridgemount Drive Urbandale, IA 50323	Tom Evans Brian Gillette	2
AUGUST				
Board Meeting	Tuesday, August 13, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: Base	Thursday, August 22, 2019 8:30 - 11:30 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Cansandra Mueller	2
SEPTEMBER				
Golf Outing	TBD	Des Moines	N/A	N/A
Board Meeting	Tuesday, September 10, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: DOL - AHP/Cobra	Wednesday, September 18, 2019 8:30 - 11:30 am	PCI Building - Community Room 202 10th St SE Cedar Rapids, Iowa	Fran Gray Cynthia Smith	3
Program: DOL - AHP/Cobra	Thursday, September 19, 2019 8:30 am - 11:30 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Fran Gray Cynthia Smith	3
OCTOBER				
Board Meeting	Tuesday, October 8, 2019 3:00pm-4:30pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A

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Program: Legislative & Carrier Updates	Wednesday, October 16, 2019 8:30 am - 11:30 am	Hotel Kirkwood 7725 Kirkwood BLD SW Cedar Rapids, IA 52404	TBD	4-Mar
Program: Legislative & Carrier Updates	Thursday, October 17, 2019 8:30 am - 11:30 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	TBD	4-Mar
NOVEMBER				
Board Meeting	Tuesday, November 12, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
NAHU Program:	TBD	Webinar	TBD	N/A
Program: Aflac Voluntary Benefits	Thursday, November 21, 2019 9:00 - 11:00 am	Iowa Bankers 8800 NW 62nd Ave Johnston, IA 50131	Joe Evans	2
DECEMBER				
Board Meeting	Tuesday, December 10, 2019 3:00 - 4:30 pm	Delta Dental 9000 Northpark Drive Johnston, IA 50131	N/A	N/A
Program: IAHU Social	TBD	TBD	TBD	N/A

*Yellow highlighting denotes months that CE classes will take place in Cedar Rapids & Des Moines