

IAHU Monthly Board Meeting

December 20th, 2016

Called to Order –

The Board meeting of the Iowa Association of Health Underwriters was called to order by Pres. Schreder at 3:10 PM. The meeting was held at the Draught House 50, prior to the December social.

Attendance –

Members present – Schreder, West, Thams, Shireman, Hitchcock, Elam, Evans

Members absent – Lindsay, Rang, Mueller

Guests – none

Past Minutes –

Motion by Thams/seconded by Elam to approve the November Board minutes. Motion Passed.

Financials, Treasures Report –

Motion by Thams/seconded by West to approve November Treasurer report. Motion Passed.

President's Report –

Lynn Schreder: Discuss 4 goals to focus on and accomplish by 6/30/17:

- 1) Everyone on board doing a "video story" around "helping Iowans thrive" – video yourself and send to Mike Elam to put on website
- 2) Keeping Iowa membership informed about any "repeal and replace" new regulations or laws
- 3) Help plan and have a very successful Symposium in June
- 4) Work on slate of officers for board succession planning and 2016/2017 board year.
- 5) Always be promoting "Learn, Help and Meet" as association membership philosophy for Iowa

President Elect's Report –

Todd Thams – Discuss symposium updates: Picked up a new speaker; Tom Halers. Topic: Agency consulting. Reviewing golf outing costs as part of symposium.

Reminder: Symposium dates are June 7/8, 21017 at Marriott Downtown. Delta Dental just paid at gold sponsor level. *All board members are expected to participate in some or all the symposium planning meetings.*

Immediate Past President's Report –

No report

Committee Reports:

Awards –

No report

Education/Programs –

James West – Finalizing first quarter 2017 programs. Looking to use "compliance corner" with NAHU Day on the Hill planning, and setting up March 7th CE meeting with Dr. Tom Evans.

Government Relations Report –

Tracy Hitchcock – Cap Con registration closing soon. Confirm those attending: Elam, West, Thams, Hitchcock, Schreder, Evans. Also, attending: Kohlsdorf and Seltz. Reminder: January 4th, Gov. Relations call for all board members.

Member Services –

Joe Evans – Review lapsed member list with board members present. Greg Shireman confirmed who would be reaching those who have lapsed. This week two past members were getting re-instated. Confirm next committee meeting for January 12 @ 11:30 a.m. @ Palmers on Ingersoll.

Communications Report –

Mike Elam: Discuss Facebook new address:

Iowa Association of Health Underwriters Iowa Association Health Underwriters

Still updating website with Jacque – trying to make our website more “mobile optimized”

At Large Directors –

Western Iowa: Casandra Mueller – no report

Central Iowa: Greg Shireman – helping with membership committee and lapsed members

Eastern Iowa: Jim Rang – no report

Old Business –

Table discussions about Health Care Sharing Ministries to January Meeting

New Business –

Iowa Insurance Commissioner Nick Gerhart stepping down effective Dec. 23rd, 2017 after serving four years. We will miss him.

Meeting Adjourned –

Motion by West/seconded by Shireman to adjourn the meeting – Motion passed.

The December meeting was adjourned at 3:55 PM.

Minutes by Joe Evans