

IAHU Board Meeting

Meeting Minutes

March 10th, 2020

Called to Order	The March 10th, 2020 Board meeting of the Iowa Association of Health Underwriters was called to order by President West at 3:04 PM. The meeting was held at the Delta Dental Office.
Members Present --	Evans, West, Hitchcock
Members Absent --	Mueller, Comer, Elam, Stoll, Jedlicka. Meek-Anderson
Phone --	Lindsay, Strouse, Schroeder
Secretary/Treasurer Report – Bob Lindsay	There was not a quorum at the March meeting so approval of the February Financials and Minutes was tabled until the April Board Meeting.
Comments by President West	<p>We have been notified that Wellmark is cancelling the CE meeting scheduled for the middle of March. They have made a corporate decision, because of the COVID-19 to not hold meetings involving a large number of people. Emails will be sent to all registered attendees and a PayPal refund will be processed for these individuals. There are approximately 57 affected individuals. It is hoped that this meeting can be rescheduled.</p> <p>Discussion of the 20/21 slate of officers and decision that needs to be made concerning the At-Large Positions – specifically the Western Iowa At Large Director. The decision has been to discontinue pushing West from Des Moines because there appears to be no traction in that part of the state. Discussion on eliminating this Board position. Discussion on the impact to programs and does it make sense to split the chairs to have a Central Iowa Program Chair and an Eastern Iowa Chair. Comment was made that it makes sense to combine Central and Western chairs so that Western Iowa is officially represented. Making this type of change would require Board approval and without a quorum, the decision was tabled until the April meeting.</p>
President Elect's Report/Symposium Hitchcock	The Symposium Registration went live today. The committee can use everyone's help in getting all Board Members registered also please share the opportunity with all other peers. Please contact your assigned vendors for their sponsorships. There will be a fund raiser at the symposium this year. The committee feels it is important to do positive things for our community. Marcie has arranged for Creston King to present on philanthropy. He will also help us promote our selected organization, Process of Iowa.
Past President's Report - Elam	No Report

Programs/Education - Scott Schroeder	Detailed discussion of the impact of Wellmark cancelling their presentation for our CE Meeting; the resulting need to notify our members of the cancellation and how this communication will take place. The involvement of DMS and having to reverse the charges from PayPal.
Member Services Joe Evans	Last month the enrollment was 198, the current enrollment is 197. There is a meeting with North Risk Partners to discuss working with some of their producers to join the association. There are continuing ongoing marketing efforts. Six new members from Holmes Murphy alone.
At Large Reports	
Western Iowa/Awards Co-Chair Karey Meek-Anderson	No Report
Eastern Iowa/HUPAC Chair Rick Jedlicka	No Report
Central Iowa/Awards Co-Chair Krissy Stoll	No Report
Corporate Sponsors Cassandra Mueller	No report
Communications Mandi Comer	No Report
Government Relations Marcie Strouse	Chair Strouse has received notification on two pieces of legislation that recently passed the Iowa House. The Insulin Prescription Bill – that limits the amount of copays that can be charged. Also House File 2192, Telehealth Payments. This refers to Physician to Physician, generally rural health care, telehealth. This is really the current way of handling these charges. There is no update on the 1332 Waivers.
President’s Report James West	The 2020 Budget was approved by the Board during the February Meeting. DMS pricing has been finalized and we are just waiting for their contract.
Old Business	Discussion on nominations for ‘Insurance Hall of Fame. Letters of recommendation are being requested. This is more of personal recommendation – not a recommendation from the Board.

New Business Discussion of Legacy of the Year Award. This is nominated and voted upon by the Board. Names for consideration were discussed. This will be voted on during the Board's May meeting. Member of the Year will require a blast email to the members to submit nominations.

Next Board meeting is April 14th.

Meeting adjourned Meeting was adjourned at 4:10 PM